

7. Cost Sheets

Vendors shall list pricing for each line within each category as a percentage discount from the Manufacturer's List Price, which shall remain firm for the full term of the contract. Manufacturer's Price List must be submitted in your response. The price shall remain firm for a twelve (12) month period and be FOB destination. Additionally, costs for Installation, Space/Design Fees, shipping and delivery costs shall be submitted for each category bid.

Per Statute K.S.A. 75-5276, State of Kansas agencies must purchase office furniture from Kansas Correctional Industries (KCI). In applying the Statute all items listed in the seating category require a waiver from KCI prior to purchase from Contractor. (See page 56 for a Sample Form) It shall be the Contractor's responsibility to obtain a copy of the signed waiver prior to filling an order for a State of Kansas Agency. Failure to obtain a signed copy of the waiver may result in the Contractor being found in default by the department in accordance with contract conditions and cancellation of contract.

~~Statute K.S.A. 76-769 Exempts all Universities from Statute K.S.A. 75-5276; therefore a waiver form is not required from these entities.~~

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Description:	Most Current % off MSRP
Tables	
Conference, Training & Public Work Area	
Laminate Conference Tables	51%
Wood Veneer Conference Tables	51%
Adjustable Height Work Surfaces	
Folding Tables	51%
Computer Training Tables	51%
CRT Data Station Tables	51%
Discount for all other categories not listed above	51%

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

Negotiable per project

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

Negotiable per project

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

Negotiable per project

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

N/A

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	Quick Ship 10 business days ARO
Non-Stock Items	Made to order items - 45-60 days ARO

Note: Any additional charges or fees must be noted on this form. The State will not accept or pay for any charges not listed or negotiated prior to placing an order.

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Seating	Most Current % off MSRP
<i>NOTE: Answer MUST be obtained from KCI before ordering from this category</i>	
Ergonomic Seating	51%
Task Seating	51%
Multi-Shift Seating	
High Performance Seating	
Big & Tall Seating	
Big & Tall Multi-Shift Seating	
Executive Seating	51%
Side Chairs	51%
Reception/Lounge Seating	51%
Stack Chairs	
High Density Stack Chairs	
Articulating High Density Stack Chairs	
Steel Folding Chairs	
Double Shell Chair	51%
Discount for all other categories not listed above	

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

Negotiable per project

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.
Negotiable per project.

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.
Negotiable per project

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.
N/A

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	Quick Ship 10 business days ARO
Non-Stock Items	Made to order items - 45-60 days ARO

Note: Any additional charges or fees must be noted on this form. The State will not accept or pay for any charges not listed or negotiated prior to placing an order.

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Desks & Systems Furniture	Most Current % off MSRP
Wood Veneer Office Furniture	51%
Laminate Office Furniture	51%
Steel Office Furniture	
Open Office Systems Furniture	51%
Desking Systems	51%
Communications Center Workstations	
Executive Office Systems	51%
Discount for all other categories not listed above	51%

Additional Quantity Discounts:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	
Non-Stock Items	

Note: Any additional charges or fees must be noted on this form. The State will not accept or pay for any charges not listed or negotiated prior to placing an order.

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Laboratory Furniture	Most Current % off MSRP
Seating/Stools	51%
Science Tables	51%
Microscope Table/Work surfaces	51%
Laboratory Islands	
Stainless Steel Utility Carts	
Steel Storage Carts	
Wire Shelving	
Discount for items not listed above	51%

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

Negotiable per project

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

Negotiable Per Project

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

Negotiable Per Project

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

N/A

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	Quick Ship 10 business days ARO
Non-Stock Items	Made to order items - 45-60 days ARO

Note: Any additional charges or fees must be noted on this form. The State will not accept or pay for any charges not listed or negotiated prior to placing an order.

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Library and Multi-Media Display and Storage	<i>Most Current % off MSRP</i>
Drop Trucks	
Reading Tables	51%
Carrels	
Reference Stands and Kiosks	
Library Seating	51%
Single Face Shelving	51%
Double Face Shelving	
Custom Shelving	
Display Stands	
Book Trucks	